

# Microsoft Azure-Powered Cloud Solutions Managed by Deft

At Deft, we prefer the term Partner instead of Provider. That’s because we see successful MSP relationships as just that — partnerships. The foundations of Microsoft Azure success are planning and collaboration. With regular, constructive conversations about the cloud and its requirements for your business, we can and will deliver success.

Each Deft Azure MSP is built via our proven processes, delivering tangible value in four distinct phases:

## Consult

We begin with a detailed assessment of your current strategy and environment. Everything that can impact your cloud and business success is accounted for, including technology and business processes.

## Plan, Design and Build

We then build out a detailed cloud strategy that aligns specifically with your desired business outcomes. After agreement on the Plan and Design, together we begin Building your cloud environment so you are fully prepared for operating in your cloud environment.

## Run and Operate

Now that your environment is successfully migrated to the cloud / optimized and verified as ready for production, we perform proactive management, administration, monitoring, and support in line with our MSP Management Matrix.

## Optimize and Evolve

The final step in a Deft Cloud MSP is the ongoing optimization and evolution of your environment so your cloud is always aligned with your business.

## About Deft

At Deft, we are our clients’ most Trusted Advisor. The Deft team humanizes technology. We actively listen to our clients, learning and collaborating to develop tailored proposals that perfectly fit your company’s needs. We then design, build, operate, secure, and scale unique technology solutions with a singular purpose: to deliver on the promise of technology for you and your customers.



## We Focus on Solving Your Azure Challenges, So You Can Focus On What Matters Most

Technology leaders choose us as their Azure Managed Service Partner (MSP) because we're committed to your technology, business and personal success at every turn.

- We simplify technology transitions to simplify your life
- Our proven ability to guide you through complex tech challenges means you can rely on us for anything
- Our expertise is multifaceted: we're experts in tech, and experts at making you stand out
- We're refreshingly transparent: the only surprises you'll get are good ones
- We flex our services and approach to meet you where you are and take you where you want to go

## Proven Experience

We have been in business since 1999, providing comprehensive cloud, data center and managed services for clients worldwide. We augment our Azure experience with a global data center footprint and private IP network to deliver connectivity and hybrid environments wherever your customers are located. We recognize your business, and your customers, operate 24x7x365. We have designed and operate our support operations to be here for you, whenever and however necessary to ensure your success, including 15-minute response times.

*"As a healthcare company, security is paramount. When the WannaCry vulnerability was released, we needed to act quickly. The Deft team provided a full patch management solution within days, and had our entire environment patched on an escalated schedule. Deft was able to adjust their project schedule on the fly to meet our security needs."*

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*"We were looking for a technology partner. We had lots of people who wanted to sell us a service, but we weren't willing to turn over the future of the business to someone who said, 'Don't worry, we'll take care of it.' Deft did not do that. From day one, they wanted to understand our issues and our problems, where we were going, and why."*

**FLORENCE**  
CORPORATION

## What Should Your Microsoft Azure Cloud Look Like?

Every organization has different expectations of and requirements for their cloud. Deft's Microsoft Azure MSPs deliver. Give us a call at +1.312.829.1111 or visit <https://www.deft.com> to learn more.